Course Selection Form - Government Contracting and Procurement - Fall Term 2018

Name: ________________________________  UD Student Number: ____________________

Instructions: Please mark by each of the arrows -> which Fall courses you wish to be enrolled and if you will be an online or on-campus student. Please sign, date and return to Paul Schlottman: pschlottman1@udayton.edu  Please do not send this form to Mary Beth Miller, this only makes the process more difficult. Please contact Paul, if you need to make changes after submission.

Note: If you choose to take off a term, this will delay degree completion and you may have to wait for classes to be offered again.

Mondays
-> Contracts 1: Intro to Contracts  Course #: Law 2001  Credits: 3  Online? ->_____ or, On-campus? ->_____
   Instructor: Jacki Gall (see bio)  Class Time: Mondays from 6:30 PM to 9:30 PM
This course introduces students to basic contract principles and issues. Focus is on contract law formation processes including capacity to contract, offer, acceptance, and consideration; breach of contracts, enforcement limits; issues excusing contractual performance; remedies for breaches; third party ability to enforce contracts; and court interpretations.

Tuesdays
-> Business Finance  Course #: Law 2004  Credits: 3  Online? ->_____ or, On-campus? ->_____
   Instructor: Bill Kugel (see bio)  Class Time: Tuesdays from 6:30 PM to 9:30 PM
This course provides an overview of financing and accounting concepts relevant to government contracts. Specific topics will include accounting basics, income statements, balance sheets, and cash flow statements; basic statistic terms and analyses, and basic financing concepts.

Wednesdays
-> Contracts 2: Government Contracting  Course #: Law 2003  Credits: 3  Online? ->_____ or, On-campus? ->_____
   Instructor: Matt Walker (see bio)  Class Time: Wednesdays from 6:30 PM to 9:30 PM
This course continues Contracts I, focusing on negotiating and creating contracts with the government. A survey of the law related to government procurement, differences from the public and private sector, the roles of the DoD and Congress, the executive branch, and the courts. Students will study the FAR, DFAR and relating guidance to become familiar with principles, types of contracts utilized, funding restrictions, competition, documentation and oversight, required provisions, termination, protests, labor laws, data rights, socioeconomic programs and important differences between services and supplies. Protest decisions from the Government Accountability Office and the Court of Federal Claims will be used to illustrate the application and interpretation of the many regulations placed on government contracts. Prerequisite: Contracts 1

-> Introduction to Business Law  Course #: Law 2000  Credits: 3  Online? ->_____ or, On-campus? ->_____
   Instructor: Sandra Zimmerle (see bio)  Class Time: Wednesdays from 6:30 PM to 9:30 PM
This course provides a basic survey of business law. It will introduce students to the structure of the United States legal system and sources of law. Additionally, this course will provide an introduction to legal method to enable students to understand how lawyers structure a legal analysis. With this background, the remainder of the course integrates basic business law, including contracts, agency, partnerships, and business organizations, introducing key laws, systems, institutions, processes, and business entities most relevant to the procurement profession so that the students will be able to both anticipate and navigate related courses of action.

Thursdays
-> Business Ethics  Course #: Law 2005  Credits: 3  Online? ->_____ or, On-campus? ->_____
   Instructor: Robert Klees (see bio)  Class Time: Thursdays from 6:30 PM to 9:30 PM
This course introduces students to the various ethical issues associated with military and government contracting. The ethical topics will be explored through simulation exercises.

Signature: ____________________________  Date: ____________________________
Jacki Gall  
Adjunct Professor of Law

PROFILE
Jacki Gall is currently Program Counsel in the Air Force Materiel Command Law Office (AFMCLO), Acquisitions Law Division, where she has provided legal counsel on all aspects of acquisition since 2010. She has served as chief counsel for F-15, 645th AESG (Big Safari), ASC/AOZ and ASC/PKE for the Air Force Life Cycle Management Center, Air Force Research Laboratory, Air Force Security Center and the Air Force Institute of Technology.

Before that Jacki served as an Army Contracts Attorney and Associate Professor in the Contract and Fiscal Law Department at the Judge Advocate General's Legal Center and School in Charlottesville, Virginia.

During her tenure, she managed a team of lawyers and staff located in Fort Knox, Kentucky; Sharonville, Ohio; Charlottesville, Virginia; and Fort Sill, Oklahoma through significant organizational change.

DEGREES
J.D., Cleveland-Marshall College of Law
B.A., Criminal Justice and Political Science, University of Dayton

Robert E. Klees  
Adjunct Professor of Law

PROFILE

CAREER SUMMARY
Associate Director/Chief Procurement Officer, Wright Brothers Institute (WBI) 8/2017 – Present
Director of Contracting, Universal Technology Corporation (UTC) 1/2015 – 8/2017
Director, Materials and Manufacturing Directorate Contracting US AF/AFMC, AFRL/RQKM 3/2012 to 1/2015
Director, 711 Human Performance Wing (HPW) Contracting US AF/AFMC, Det 1 AFRL 12-2007 to 3/2012
Senior Contracting Officer, US AF/AFMC, Det 1 AFRL 12/2000-10/2004
Senior Contracting Officer, US AF/AFMC, AFRL INFORMATION DIRECTORATE (IF), ROME, NY 6/2001-11/2003

EDUCATION
Master of Business Administration (MBA), Rensselaer Polytechnic Institute, Troy, NY 1994
Bachelor of Science in Business Administration, Bowling Green State University, Bowling Green, OH 1990
Dual Major: Procurement Management and Production Management

PROFESSIONAL CERTIFICATIONS
Certified Professional Contracts Manager (CPCM)
Acquisition Professional Development Program (ADPD) Level III – Contracting Certification.
SECURITY CLEARANCE – Secret

Bill H. Kugel  
Adjunct Professor of Law

PROFILE

CAREER SUMMARY
United States Air Force, Wright-Patterson Air Force Base, Dayton, Ohio 15 May 1979-Present
FINANCIAL MANAGEMENT CONSULTANT
CHIEF, FINANCIAL OPERATIONS DIVISION (GS-501-15)
CHIEF, ACQUISITION COST ANALYSIS DIVISION (GS-501-15)
CHIEF, FINANCIAL MANAGEMENT SENIOR POLICY ADVISOR (GS-501-15)
DEPUTY COMPTROLLER, 88th AIR BASE WING (GS-501-14)
COST ANALYST, COST DIRECTORATE (GS-501-14)
CHIEF, COST BRANCH, PROPULSION SPO (GS-501-13)
CHIEF FINANCIAL OFFICER, T-46 AIRCRAFT (GS-501-12)
FINANCIAL SPECIALIST, HOME OFFICE DIVISION (GS-501-12)
FINANCIAL SPECIALIST, BUDGET DIVISION (GS-501-12)
COST ANALYST, COST DIVISION (GS-501-07/12)
CONTRACT NEGOTIATOR (GS-1102-05/07)

EDUCATION
Master of Business Administration University of Dayton Concentration: Quantitative Analysis
Bachelor of Business Administration University of Cincinnati Double Major: Finance and Management
Matthew Walker  Adjunct Professor of Law

PROFILE
Matthew H. Walker is an Acquisition Attorney at the Air Force Materiel Command Law Office (AFMCLO), Contract Law Division, located at Wright-Patterson Air Force Base, Ohio. The AFMCLO Contract Law Division supports the Air Force Life Cycle Management Center, Air Force Research Laboratory, Air Force Security Assistance Center, and other tenant acquisition and research and development organizations with a total acquisition portfolio in excess of $150 billion. Mr. Walker currently works in the Mobility and Aircraft Systems Branch serving as Program Counsel for several aircraft platforms. Mr. Walker was raised in Lexington, Kentucky and graduated from the University of Kentucky in 2004 with a B.A. in Communication. He received a Juris Doctor from the University of Dayton School of Law in 2013. Mr. Walker is admitted to practice law before the Supreme Court of Ohio.

DEGREES
B.A., University of Kentucky, Lexington, Kentucky, 2004
J.D., cum laude, University of Dayton School of Law, Dayton, Ohio, 2013

HONORS AND AWARDS
Managing Editor, Law Review, University of Dayton School of Law, 2012-2013
Staff Writer, Law Review, University of Dayton School of Law, 2011-2012
Eagle Scout, Boy Scouts of America, 1998

https://udayton.edu/directory/law/walker_matthew.php

Sandra Zimmerle  Adjunct Professor of Law

PROFILE
Sandra Zimmerle is has more than 30 years of experience in all aspects (research and development, production, field support) of major weapons systems and operational acquisitions. She has extensive experience in foreign military sales (FMS), international agreements, export control, fiscal law, technology transfers and intellectual property. Mrs. Zimmerle is currently the Fighter & Bomber Branch Chief, Acquisition Law Division, Air Force Materiel Command Law Office. She is one of five branch chiefs leading the Acquisition Law Division. The Acquisition Law Division advises the AFLCMC which is responsible for total life cycle management of all aircraft, engines, munitions and electronic systems with 26,000 airmen, civilian and contractor employees performing center missions from 75 locations world-wide. Mrs. Zimmerle has served as Acting/Deputy Director of the Acquisition Law Division, Office of the Staff Judge Advocate, Headquarters (HQ), F-16/F-15 - Program Counsel, T-1/T-38 - Program Counsel, C-17/NGSL - Program Counsel, TSSAM - Program Counsel, Logistics Law Services Division - Attorney, and Contract Administration Directorate - Contract Administrator.

DEGREES
Diploma, USAF Air War College, Air University
J.D., Cleveland-Marshel College of Law
M.B.A., Cleveland State University
B.A., Kent State University

HONORS AND AWARDS
30th Year certificate of federal Government Service
Numerous AFMC Law Office Outstanding Team Awards
Air Force Exemplary Civilian Service Award, Sponsored by C-17
Numerous AFMC Law Office Quality Awards
Judge James C. Connell Award for Outstanding Student in Criminal Law
Several professional publications and numerous public speaking engagements