



LINDA GALINDO

ACCOUNTABILITY THAT WORKS!: LEAD, FOLLOW, & CLEAR THE WAY

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Imagine a world in which everyone, regardless of position or circumstances, is accountable for their results. The concept of personal accountability understood and embedded in individual and collective mindsets is second-to-none in ensuring and sustaining high performance. Personal accountability results in less time spent managing, and more time spent coaching, mentoring, and leading.

In today's workplace, the concept of accountability has taken center stage as a vital business concern. Yet, it is all too often confused with punishment, fault-finding, blame, and guilt. If employees take ownership for the success or failure of tasks, projects or initiatives, then an environment of trust, alignment, communication, and accountability can be created. Employees who demonstrate responsibility, self-empowerment, and accountability are an organization's competitive advantage and the one's you want to develop as your organization's future leaders.

Everyone wants a high-performing team that gets results, fast. But speed and execution are impossible without accountability. Linda Galindo will show you how to instill accountability in the workplace starting with yourself. You will benefit from completing the Mindset of Accountability Assessment which will help to diagnose your starting point for accountability and understand the reasons for your frustrations. You will also learn how to create an environment of ownership for results before the fact that creates clear agreements, execution on plans, and success for your organization, your team, and yourself.

This program will help leaders:

- Debrief your Mindset of Accountability Assessment and identify your unique opportunities to develop as an accountable leader.
- Engage in learning that addresses accountability blind spots that can block your effectiveness in holding yourself and others accountable.
- Practice the tools that overcome obstacles to developing accountability in others and your workplace overall.

Competencies Addressed: Action Oriented, Develops Talent, Drives Engagement, Drives Results, Ensures Accountability

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Linda Galindo is an international author, educator, speaker, and consultant who is an expert in the field of personal and organizational accountability and high-performance executive team building. Linda speaks nationally on the topics of leadership accountability and creating the culture change to bring about an accountable organization. Over the past 20 years, she has worked with CEOs, surgeons, elected officials, and organizations including The Naval Reactors Facility, The Sundance Institute, LinkedIn, the Children's Hospital of Philadelphia, Park City Municipal Corporation, and Genetech. Linda authored the *85% Solution: How Personal Accountability Guarantees Success. No Nonsense. No Excuses; Where Winners Live: Sell More, Earn More, Achieve More Through Personal Accountability* (coauthor); and *Way to Grow!: Cultivating the Weeds, Daisies, and Orchids in Your Organization*.



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