



ERICA DHAWAN

## GET BIG THINGS DONE: THE POWER OF CONNECTIONAL INTELLIGENCE

SEPTEMBER 20, 2022 | 1:00 P.M. – 4:00 P.M.

We live in a world of endless meetings, emails, and constant cross-team dysfunction, duplication, and delays. Our collaboration skills aren't working to unlock better value in our business. Connectional Intelligence unlocks the 21st-century secret to getting "big things done," regardless of who you are, where you live, or what you do.

We typically associate success and leadership with smarts, passion, and luck. But in today's hypercompetitive world, even those gifts aren't enough. *Get Big Things Done* argues that the game changer is a thoroughly modern skill called Connectional Intelligence. Virtually anyone can maximize his or her potential, and achieve breakthrough performance, by developing this crucial ability.

So, what is it? Put simply, Connectional Intelligence is the ability to combine knowledge, ambition, and human capital, forging connections on a global scale that create unprecedented value and meaning. As radical a concept as Emotional Intelligence was when it was first introduced, Connectional Intelligence is changing everything from business and sports to academics, health, and politics by quickly, efficiently and creatively helping people enlist supporters, drive innovation, develop strategies, and implement solutions to big problems.

### This program will help leaders:

- Learn successful tactics to address communication overload and create authentic digital and in-person relationships.
- Discover how to break down silos and keep teams aligned, accountable, and motivated beyond in-person meetings.
- Gain specific actions to foster loyalty, respect, collaboration, and innovation across all stakeholder networks regardless of physical distance.

**Competencies Addressed: Action Oriented, Builds Networks, Collaborates, Communicates Effectively, Drives Results**

### ERICA DHAWAN

Erica Dhawan is an internationally recognized leading authority, speaker, and advisor on 21st century teamwork, collaboration and innovation. Named by Thinkers50 as the "Oprah of Management Thinkers", she is the author of two books *Get Big Things Done: The Power of Connectional Intelligence* and *Digital Body Language: How to Build Trust and Connection, No Matter the Distance*. Rated #1 on the Top Women Keynote Speakers of 2020 and featured as one of the management thinkers most likely to shape the future of business, Erica frequently appears in the Harvard Business Review, Fast Company, and Wall Street Journal. Erica speaks on global stages ranging from the World Economic Forum at Davos to TEDx and for companies such as Coca-Cola, FedEx, Goldman Sachs, Walmart, SAP, and Cisco. She has degrees from Harvard University, MIT Sloan, and The Wharton School.



University of Dayton  
**Center for  
Leadership**